

# **A Two-Stage Stochastic Programming with Recourse Model for Determining Robust Planting Plans in Horticulture**

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Submitted to Journal of Operational Research Society

December 1998

Resubmitted July 1999

## **Abstract**

A two-stage stochastic programming with recourse model for the problem of determining optimal planting plans for a vegetable crop is presented in this paper. Uncertainty caused by factors such as weather on yields is a major influence on many systems arising in horticulture. Traditional linear programming models are generally unsatisfactory in dealing with the uncertainty and produce solutions that are considered to involve an unacceptable level of risk. The first stage of the model relates to finding a planting plan which is common to all scenarios and the second stage is concerned with deriving a harvesting schedule for each scenario. Solutions are obtained for a range of risk aversion factors that not only result in greater expected profit compared to the corresponding deterministic model but also are more robust.

Keywords: linear programming; stochastic programming; agriculture; planning.

## Introduction

Linear and integer programming models have, for many years, been successfully developed in many application sectors. This success has been achieved despite the fact that very few decision problems are completely free from uncertainty. Deterministic models with constant parameter values substituted for uncertain coefficients do not fully model a real life system but nevertheless may well provide useful answers and insights into the decision areas being investigated. However, there are important areas for which the approach is unsatisfactory. Financial applications in general and portfolio selection in particular are obvious examples and have received widespread coverage among researchers<sup>1,2,3</sup>.

In the presence of uncertainty, many realisations of a given system are generally possible. In such cases, a question arises over the specification of the objective function when a deterministic optimisation model is used to represent a stochastic system. One may wish to optimise the expected value of the objective function. However, the resulting solution may be unstable in the sense that it might perform poorly under some realisations whilst performing well under others. In these cases, it may be desirable to sacrifice on optimality in order to obtain a *robust* solution<sup>4</sup> that, although sub-optimal in terms of expected value, has lower risk.

This paper concerns the treatment of uncertainty in optimisation models of agricultural systems. The biological nature of crop production, weather and environmental conditions and changing demand can all have considerable impact on

profitability for farmers and growers, as growth patterns, yields, demands and prices are all influenced.

Many techniques have been developed for dealing with uncertainty in mathematical programming models. Stochastic Programming with Recourse<sup>5</sup> is a general purpose technique that can deal with uncertainty in any of the model parameters. Mean-Variance models<sup>6,7</sup> and the Focus-Loss model<sup>8</sup> deal with objective function coefficient uncertainty. The Chance Constrained Programming approach of Charnes and Cooper<sup>9</sup> can be adopted for right-hand-side uncertainty. A range of agricultural applications using these respective techniques include Livestock Decisions,<sup>10</sup> Soil Conservation,<sup>11</sup> Crop Production<sup>8</sup> and Irrigation Systems<sup>12</sup>.

In this paper, the problem of determining planting plans for a vegetable crop is considered.

## **Background**

A Brussels sprouts grower typically has a number of contracts with customers to supply an agreed quantity of Brussels sprouts in a given size band in each week of the harvesting season. There are many varieties of Brussels sprouts with attributes such as marketable yield, size, maturity patterns, shape, colour, smoothness and resistance to diseases. Each customer will hold a view as to their own preferred characteristics. For example, for the freezer market, a smaller Brussels sprout is required compared to that for the fresh market.

The planting season extends from April to June, with a harvesting period from September up to the following March, as illustrated in Figure 1. All decisions with regard to land use and the planting of different varieties of Brussels sprouts have to be determined during the planting season with little indication of the actual yields for the forthcoming year in terms of quantities and timings of development.

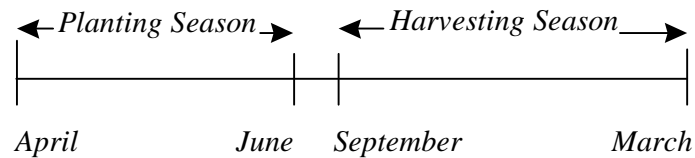


Figure 1: Planting and Harvesting Seasons

An example of a yield profile for a particular crop is shown in Figure 2. It shows how one variety planted at a particular time and at a particular spacing is expected to grow over a season. The graph shows the yield in tonnes per hectare in each size band if an area of the crop is harvested in any given week. With early harvesting there is a comparatively large quantity of the smaller size band sprouts but as the weeks progress there is an increase in size and a peak in overall yield occurring in week 10. The cost of harvesting depends on the crop, the harvesting week and the scenario and is assumed to be proportional to the quantity harvested.

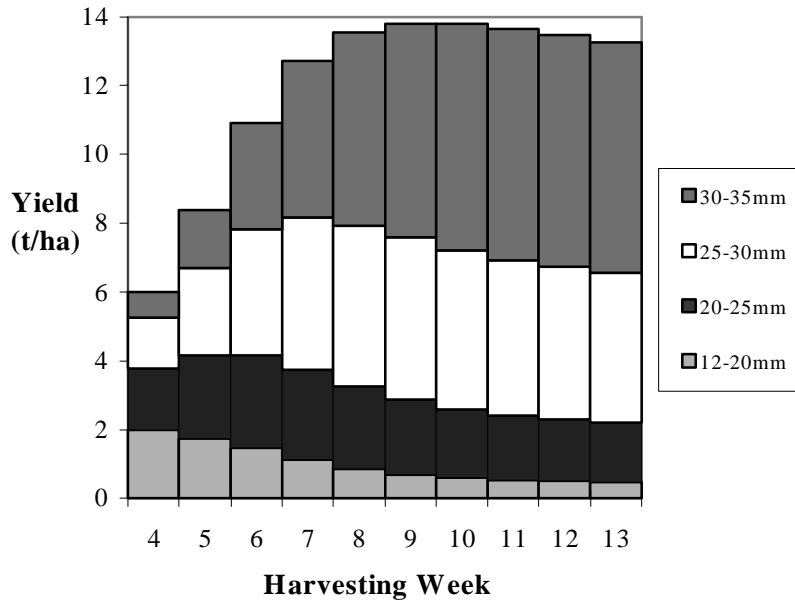


Figure 2: Example of a Yield Profile

Even with known yield profiles for each crop it may not be possible (or economical) to satisfy contracts with the grower's own yield and it is possible to buy on the open market to make up for any shortfalls. Similarly it is possible to sell yield in excess of that required by customer contracts on the open market. However, if the grower has a shortfall (or surplus), it is likely that other growers will be in the same position and, as a result, the open market price will be relatively high (or low).

A crop is defined as a particular variety of Brussels sprouts planted in a given week at a given spacing and the problem is to decide how much of each of a set of possible crops should be planted, where the exact yield profile is not known.

## **The Model**

A linear programming model of Brussels sprouts planting and harvesting has previously been developed by Silsoe Research Institute (SRI).<sup>13,14</sup> Although useful, the main disadvantage of the model is that the recommended decisions are judged to be too risky by growers. In other words the effects of uncertainty were not satisfactorily addressed by these earlier models.

The major element of uncertainty that needs to be addressed here is the effect of weather on yields. Extensive historical data is available on weather in terms of daily temperature and precipitation at a number of locations over many years. Although detailed historical data on yields is generally not available, there is considerable knowledge on the relationship between weather conditions and yield.<sup>15,16</sup> Thus weather data for a given year at a given location can be transformed into a yield scenario taking into account the soil type at that location. In deterministic models, conservative assumptions are typically made when estimating parameters. In this application, a yield profile corresponding to the 30<sup>th</sup> percentile of gross annual yields over past years (i.e. the 7<sup>th</sup> best year out of 10) was used. In the proposed stochastic programming (SP) model, 31 years of weather data have been used to create 31 yield scenarios.

The 2-Stage Stochastic Linear Programming model presented here is an extension of the BRUSPLAN model developed by Hamer<sup>14</sup>.

The model determines a harvesting schedule for each scenario and a common planting plan as illustrated in Figure 3.

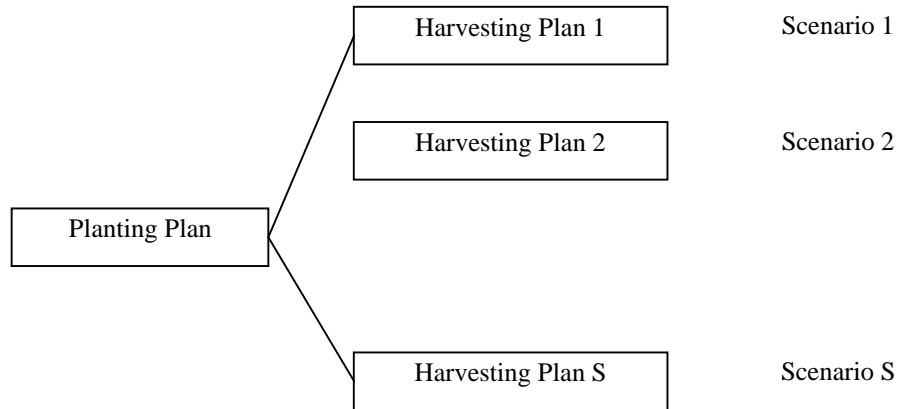


Figure 3: Stochastic Programming Problem Structure

A risk term is incorporated in the objective function and the balance between expected profit and risk is controlled by a user-specified risk aversion coefficient.

### Sets

crop,  $i = 1, 2, 3, \dots, I$

variety,  $v = 1, 2, 3, \dots, V$

week,  $j = 1, 2, 3, \dots, J$

size band,  $k = 1, 2, 3, \dots, K$

customer,  $m = 1, 2, 3, \dots, M$

disease,  $q = 1, 2, 3, \dots, Q$  (e.g. Powdery Mildew)

scenario,  $s = 1, 2, 3, \dots, S$

Let  $K_m$  contain the indices of the size bands specified by customer  $m$ .



## Data

$c'$	cost of land (£/ha)
$c_{sij}$	cost of harvesting crop $i$ in week $j$ under scenario $s$ (£/ha)
$d_{mj}$	demand of customer $m$ in week $j$ (t)
$f_{mj}$	profit from satisfying the demand of customer $m$ in week $j$ (£/t)
$s_{sj}$	profit from selling surplus-to-demand sprouts on the open market in week $j$ under scenario $s$ (£/t)
$y_{sijk}$	yield of crop $i$ in week $j$ in size band $k$ under scenario $s$ (t/ha)
$a$	area of grower's land (ha)
$c^-$	cost of extra land required by grower (£/ha)
$c^+$	value of land unused by grower (£/ha)
$p_{smj}$	penalty for failure to satisfy demand of customer $m$ under scenario $s$ (£/t) (can be seen as the cost of buying on the open market)
$r_{iq} =$	$\begin{cases} 1 & \text{if crop } i \text{ is susceptible to disease } q \\ 0 & \text{otherwise} \end{cases}$
$u_q$	upper limit on the proportion of crop harvested each week that is susceptible to disease $q$
$prob_s$	probability of scenario $s$

## Variables

$F_{sjmk}$	Weight of sprouts sold in week $j$ to customer $m$ in size band $k$ under scenario $s$ (t)
$H_{sij}$	Area of crop $i$ harvested in week $j$ under scenario $s$ (ha)
$S_{sjk}$	Weight of surplus-to-demand sprouts of size $k$ sold on the open market in week $j$ under scenario $s$ (t)

$L^-$	Area of extra land required by grower (ha)
$L^+$	Area of land unused by grower (ha)
$P_{smj}$	Shortage in demand of customer $m$ in week $j$ under scenario $s$ (t)
$A_i$	Total area of crop $i$ planted (ha)

### Objective Function (to be maximised)

O.F. = (weighted) Expected Profit - Risk Term

$$= (1-w) \mathbf{E}(Profit_s) - w \mathbf{E}(|Profit_s - \mathbf{E}(Profit_s)|)$$

$$\text{where } \mathbf{E}(Profit_s) = \sum_s prob_s \left\{ \sum_{j,k} s_{sj} S_{sjk} + \sum_{m,j,k} f_{mj} F_{sjmk} - \sum_{i,j} c_{sij} H_{sij} + \right. \\ \left. c^+ L^+ - c^- L^- - c' \sum_i A_i - \sum_{m,j} p_{smj} P_{smj} \right\}$$

and  $w$  represents the risk aversion coefficient.

## Constraints

### Marketing Constraint

$$\sum_i y_{sijk} H_{sij} - S_{sjk} - \sum_m F_{sjmk} = 0 \quad \forall s \forall j \forall k. \quad (1)$$

### Demand Constraint

$$\sum_k F_{sjmk} = P_{smj} + d_{mj} \quad \forall s \forall j \forall m. \quad k \in K_m \quad (2)$$

### Sell on Open Market

$$\sum_k S_{sjk} \leq 0.25 \sum_m d_{mj} \quad \forall s \forall j. \quad (3)$$

### Land Use Constraints

$$\sum_i A_i = a + L^- - L^+ \quad (4)$$

$$A_i = \sum_j H_{sij} \quad \forall s \forall i. \quad (5)$$

### Disease Constraint

$$\sum_i (r_{iq} \sum_k y_{sijk} H_{sij}) \leq u_q \sum_m d_{mj} \quad \forall j \forall q \forall s. \quad (6)$$

### Individual Variety Limit

$$\sum_{i \in I_v} A_i \leq 0.4 \sum_i A_i \quad \forall v. \quad (7)$$

where  $I_v$  contains the indices of the crops associated with variety  $v$ .

$$\text{Individual Crop Limit} \quad A_i \leq 0.2 \sum_i A_i \quad \forall i. \quad (8)$$

Constraint set (1) states that the weekly harvest is sold either to customers or on the open market. In set (2), the weekly shortfall is defined as the difference between demand and the amount supplied. A limit on the amount sold on the open market (as a

proportion of demand) is represented by set (3). Constraint set (4) states that the total area of all crops planted equals the land required and set (5) ensures the area of each crop planted equals the area harvested. Constraint sets (6), (7) and (8) place limits on the harvest that is susceptible to disease (as a proportion of demand), on the area of each variety and the area of each crop (as proportions of total area), respectively. These last three sets of constraints ensure that the planting plans produced are less ‘risky’ than would otherwise be the case.

The size of the model is controlled by the cardinality of the sets as given by  $I, V, J, K, M, Q$  and  $S$ . Up to 31 varieties, 5 sowing dates and 4 spacings are allowed in the model, but external pre-processing reduces the number of combinations such that in practice, 11 varieties, 4 sowing dates and 2 spacings are considered, giving 88 crops in total. A model of this size results in 12643 constraints, and 103383 variables.

By the start of a season (end of March), the decision process involves the grower deciding how to use the available land. The variables  $L^-$  and  $L^+$  are determined at this time and specify the area of land the grower uses for Brussels sprouts. The data value  $c^+$  can be seen as representing an opportunity cost on the value of the land for growing an alternative vegetable. The first-stage variables represent decisions as to the area, spacing and timing of planting the different varieties. The plants grow according to the subsequent weather pattern (rainfall, temperatures, sunlight). A sample of 31 weather patterns have been considered and, depending on which scenario occurs, appropriate harvesting decisions will be made in order to satisfy demand. These are the second-stage recourse decisions which are clearly constrained by what has been planted at the first-stage. Other second-stage decisions include deciding how much of

the harvest to supply to each customer, and buying and selling on the open market as required for that year.

The model produces a harvesting schedule for each scenario and a single planting plan. At the time of implementing the planting plan, it will not be known what harvesting schedule will be required. Thus, the derived harvesting schedules are not used and, in practice, harvesting decisions will be made by the grower in the light of actual crop growth and market conditions as they evolve during the season.

The Objective Function is in the spirit of the E-V (Mean-Variance) approach of Markowitz<sup>6,17</sup> which balances expected profit against risk, using a risk aversion coefficient  $w$  to control the relative weighting applied to each term. The larger the value of  $w$ , the greater the aversion to risk. This is a *MOTAD* model<sup>18</sup> (Minimisation of Total Absolute Deviation), where the risk is measured in terms of absolute deviations from the mean profit rather than by the variance - the advantage being it can be modelled linearly. Hazell and Norton<sup>19</sup> show that there is generally very little difference between the solutions obtained using these two formulations.

It should be noted that both positive and negative deviations from the mean profit are penalised. Counter-intuitively, this has the effect of penalising 'good' years with higher-than-average profits. However, since the sum of the positive deviations about the mean equals the sum of the negative deviations, the inclusion of only the negative deviations is simply a matter of scaling the risk aversion coefficient. Another approach is to consider deviations about a specified value instead of about the mean and to minimise the sum of the absolute values of the negative deviations. In this approach, the specified value would generally be less than the mean and would have

the effect of penalising the ‘worst’ years whilst not penalising years that, although worse than the mean, are not as bad as the specified value.

### Computational Aspects

Before analysing any solutions from the model, the effect of including the risk term will be considered. Without this term, the model has the characteristic structure of a typical two-stage stochastic programming formulation. There are constraints relating to just the first stage variables, those relating to each scenario in the second stage and those linking the two stages. This structure is exploited when using decomposition techniques<sup>20</sup> for solving large-scale stochastic linear programs. On inclusion of the risk term, constraints are included which connect all scenarios and all the variables in the objective function. This complicates the structure and results in an increased solution time.

### **Results/Analysis**

The stochastic programming model was formulated using the MPL Modelling System<sup>21</sup> and the deterministic equivalent problem was solved using the interior point method of FortMP.<sup>22</sup> The model was run for a variety of risk aversion coefficients  $w$  and a comparison of the various solutions obtained is made.

In order to evaluate the benefit of the stochastic programming approach compared to the deterministic linear programming approach, a fair basis of comparison is needed. The SP approach takes into account 31 yield scenarios corresponding to 31 years of weather data, whereas the LP approach just considers a single yield scenario (the

slightly pessimistic 30<sup>th</sup> percentile year). The evaluation procedure adopted here is to obtain a planting plan using the LP model and then run the SP model with this planting plan fixed. The SP model then determines optimal harvesting schedules for the specified planting plan. These results are then compared with the solution obtained from the full SP model in which a planting plan is derived together with the corresponding harvesting schedules.

The objective function of the model presented in the previous section maximises a composite function comprising expected profit over scenarios and a risk term representing the variation in profits between scenarios as measured by Mean Absolute Deviation. The risk aversion coefficient  $w$  determines the relative weightings attached to the two terms. By selecting a set of increasing values of  $w$ , a number of solutions can be obtained that reflect decreasing risk.

Table 1 shows the expected profit and associated mean absolute deviations obtained for both the SP and LP approaches for a range of risk aversion coefficients,  $w$ .

<i>Table of Expected Profits and Mean Absolute Deviations</i>		SP		LP	
		Profit	MAD	Profit	MAD
Risk Aversion Coefficient $w$	0.00	45900	3830	44175	5645
	0.25	45840	3450	44170	5620
	0.50	45100	2405	44000	5400
	0.75	42315	780	35365	685
	0.90	39320	115	33305	115

Table 1: Expected Profits and Mean Absolute Deviations

It can be seen that the expected profit for the planting plan from the stochastic model (SP) is higher than that from the deterministic model (LP) for all values of  $w$ .

Regarding the risk aversion term, it can be seen from Table 1 that, for values of  $w > 0.5$ , the Mean Absolute Deviation is substantially reduced. Such high levels of risk aversion are unrealistic as solutions are obtained in which, in order to achieve similar profits over the years, poor harvesting decisions are made in order to worsen what would otherwise be ‘good’ years.

Figure 4 compares the set of yearly profits from planting plans derived from two values of the risk aversion coefficient in the SP model ( $w=0.25, 0.75$ ).

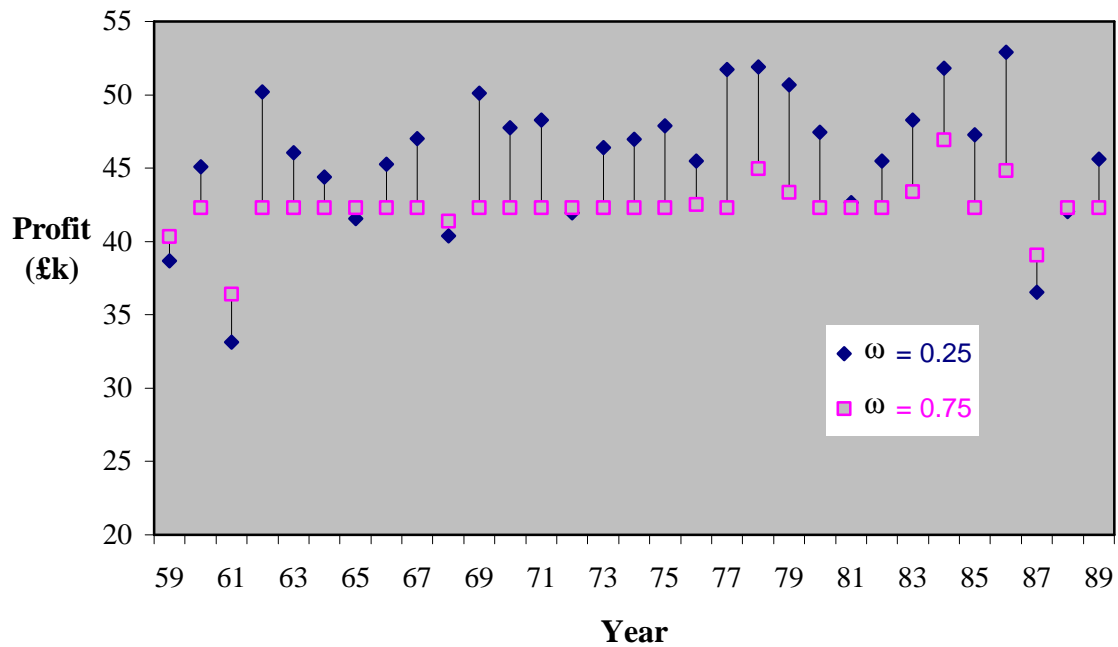


Figure 4: Yearly Profits for two Risk Aversion Coefficients



For  $w = 0.75$ , there is less variation from year-to-year and there are a few years in which a slightly greater profit is achieved. However, in the majority of years, the profit from the planting plan corresponding to  $w = 0.75$  is significantly lower, and the expected profit over all years is lower as a result. Clearly for this model, it is preferable to have a value of  $w$  closer to 0.25, since the benefits of good years can be realised.

The annual profit in each of the 31 scenario years for both the LP and SP approaches for a typical value of the risk factor is shown in Figure 5.

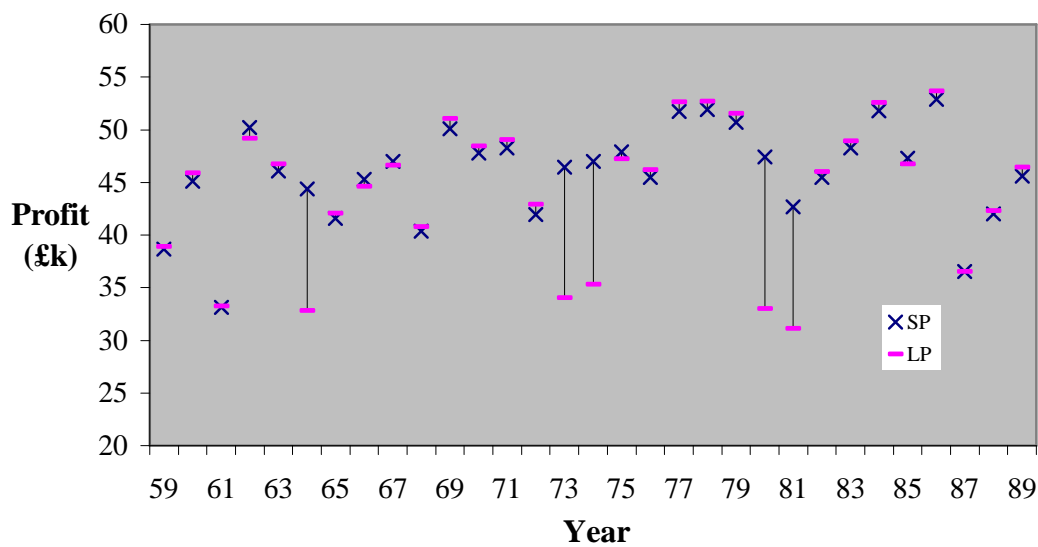


Figure 5: Annual Profits for LP and SP Planting Plans ( $w=0.25$ )

Since the LP model considers only one yield scenario, it is not surprising that it performs poorly in some years. However in each of two years considered, 1961 and 1987, the two approaches give virtually the same (low) expected profit. These two

years are years of low yield and the variation in the yields associated with different planting plans is somewhat limited. In other words the expected profit is relatively insensitive to the planting plan. However, in other years (1964, 1973, 1974, 1980, 1981) the SP approach does significantly better than the LP approach. It is in these years that the benefit of the SP approach is apparent when the robustness of the solution results in substantially higher profit. Similar profiles are obtained for other values of  $w$  in the range 0.1 to 0.5.

The implications in terms of changes in planting plans for the grower can be seen in Figure 6. The areas of each crop to be planted are similar for the two planting plans, with the main two crops (46 and 51) being grown in almost identical quantities. However, the changes that are present give rise to the significantly different profits already reported.

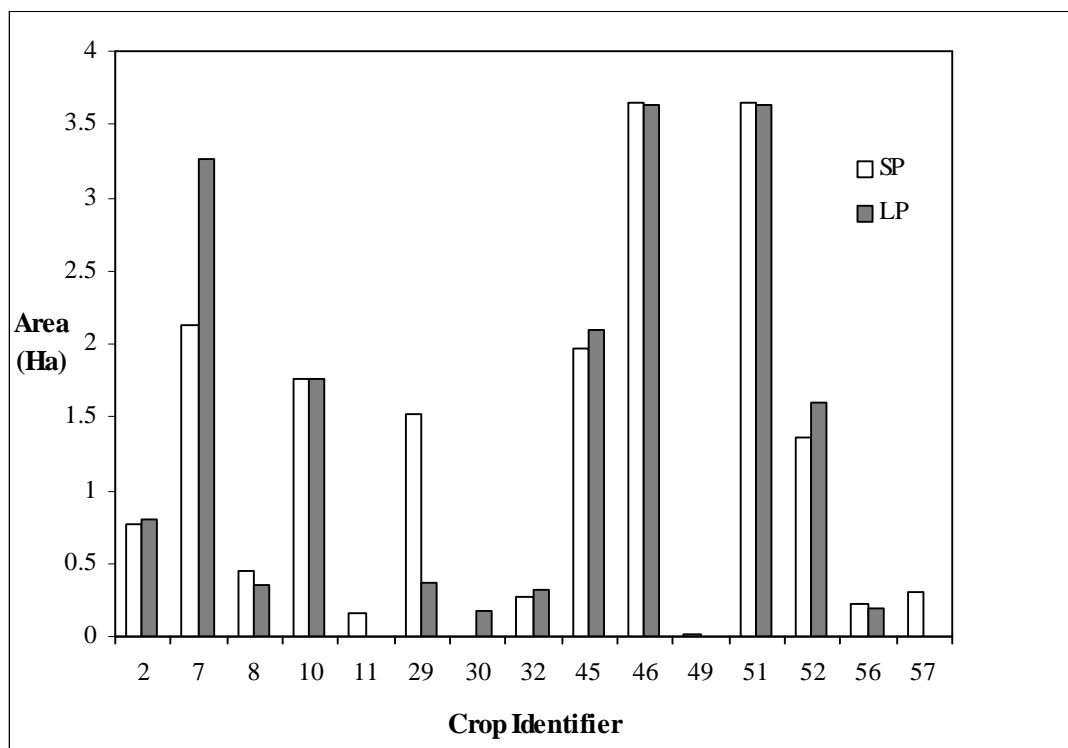


Figure 6: Comparison of Planting Plans

### Modifications to the model

It is possible to make a number of refinements to the model to cater for various practical considerations. For example, growers may require a minimum area for each crop that they select. This means including semi-continuous variables in the model, where the area of each crop is either 0 or not less than, say, 0.5 ha. This can be modelled by introducing integer variables to the formulation with a resulting increase in computational complexity. An investigation into this aspect showed little benefit compared to a simple rounding heuristic but resulted in substantially increased execution times. Crops where the solution value indicated planting less than 0.25 ha were rounded to zero and those above 0.25 ha were given a lower bound of 0.5 ha. The model could then be resolved with these values fixed, giving an appropriate new set of harvesting decisions.

### **Summary**

Solutions from deterministic models are unsatisfactory for many horticultural applications, due to the high degree of uncertainty in model parameters caused, predominantly, by the weather. The proposed stochastic programming model provides vegetable growers with the opportunity to implement planting plans that are more robust than would be the case with a deterministic model. The control of risk is a

major benefit and, as was demonstrated in the application presented in this paper, need not result in a reduction in expected profit.

**Acknowledgements** Simon Barker is a research assistant funded by the Biotechnology and Biological Sciences Research Council. The authors wish to thank Paul Hamer for discussing his work on earlier models.

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